



KHYBER PAKHTUNKHWA OIL AND GAS COMPANY LIMITED (KPOGCL)



(KP Government Fully Owned & Provincial Holding Company)
3rd Floor, Ali Towers, University Road (Opposite Custom's House), Peshawar, Pakistan
Tele: - +92 91 9216695 Fax: - +92 91 9216697
Web: www.kpogcl.com.pk

KHYBER PAKHTUNKHWA OIL AND GAS COMPANY (KPOGCL)



TENDER NO. KPOGCL/PS-TENDER-432/2017

HIRING OF SEISMIC DATA ACQUISITION EQUIPMENT AND KEY PROFESSIONALS ON PROJECT BY PROJECT BASIS FOR KPOGCL BLOCKS

KHYBER PAKHTUNKHWA – PAKISTAN

KPOGCL, 3rd Floor, Ali Tower
Opposite Custom House,
University Road Peshawar.

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Table of Contents

| | |
|--|----|
| 1. Introduction | 3 |
| 1.1. Objectives of the Tender | 3 |
| 1.2. KPOGCL Brief Profile | 3 |
| 2. Introduction to KPOGCL's Block..... | 4 |
| 3. Scope of Work..... | 5 |
| 4. Mobilization/Demobilization..... | 6 |
| 6. Time Schedule | 7 |
| 7. Technical Proposal | 7 |
| 8. Conflict of interest: | 7 |
| 09. Fraud& Corruption: | 7 |
| 10. Proposal validity:..... | 8 |
| 11. Process of Hiring and Proposal instruction..... | 8 |
| 12. General Requirement | 9 |
| 14. No obligation | 10 |
| 15. Technical Evaluation Criteria/ (TEC)..... | 10 |
| 16. Financial Evaluation Criteria/ (FEC)..... | 11 |
| 17. Selection for award..... | 13 |
| 18. Proposals Instructions:..... | 14 |
| 19. Language, Preparation of Proposal..... | 15 |
| 20. Project Administration: | 15 |
| 21. Confidentiality: | 15 |
| 22. Dispute Resolution: | 16 |
| 23. Check list for Personnel | 16 |
| 24. Check list for Equipment..... | 17 |
| 25. DISCLAIMER BY KPOGCL..... | 19 |
| Declaration by an authorized signatory of the Bidder/firm..... | 20 |



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1. Introduction

1.1. Objectives of the Tender

The purpose of this tender is to select suitable Contractors of good repute to provide the latest Seismic equipment along with key Professionals on project by project basis for conducting land Seismic data acquisition in KPOGCL's Blocks Khyber Pakhtunkhwa, Pakistan.

1.2. KPOGCL Brief Profile

Khyber Pakhtunkhwa Government (KPK), being cognizant of Oil & Gas reserves established Khyber Pakhtunkhwa Oil and Gas Company Limited (KPOGCL) - a land mark achievement of the present Government. KPOGCL is not only entrusted with the responsibility of carrying out Exploration and Production (E&P) activities, itself, but is as well, entrusted the responsibility to allure more E&P Companies to do so by ensuring them with the requisite security and the first hand sharing of technological data thus literally acting as a Fast Track implementation of E&P. KPOGCL, while being actually KP Government sponsored / patronized, thus can very conveniently act as an Interface between the E&P Companies and all the other Government Related Agencies thereby actually performing the role of 'One Window of Operations'. It is also the Provincial Holding Company (PHC) under the Petroleum Policy – 2012. KPOGCL is in fact a facilitator to E&P companies.

The Company promotes all E&P activities throughout KP by investing in Producing and Exploration Blocks and procurement of heavy equipment (i.e. Rig and Seismic Data Acquisition Recorder) - all ultimately aimed at generating revenue and of course fulfilling the dire needed energy requirements of not only KP Province but the whole Country.

The Company is also member of Pakistan Petroleum Exploration & Production Companies Association (PPEPCA). It is run by an independent Board of Directors, who mostly are Experts from the private Sector with Mr. Raziuddin (Razi) as its CEO. Though, being newly established, the Company is in its embryonic stage of development but owing to the strong support and patronization it has, from the KP Government, it has very rapidly developed its paraphernalia not only to engage itself, on war footing, in all E&P activities but also arrange with the KP



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Government to ensure a fool proof security to all the rest of the E&P Companies from abroad and within the country.

With KP Government, determined to boost the province's economy, has already taken a step forward by improving Communication Infrastructure, unearthing the province's hidden treasure of huge reserves of Oil and Gas initially through the province's indigenous Institutions, in which KPOGCL has taken the lead and later on through other multinational E&P Companies while KPOGCL continue to pay its role of 'One Window of Operation' for them.

2. Introduction to KPOGCL's Block

The Blocks lies in Prospectivity Zone-I. Kohat-Bannu & Peshawar Basin has proven and potentially viable Petroleum plays, ranging in age from Infra-Cambrian to Miocene rocks.

| S. No | KPOGCL Blocks | Total Area sq.km | District Percentage % | Anticipated work Program |
|---------------------------------------|---------------------|------------------|--|--|
| 1 | Lakki Block | 1084.87 | Lakki 63.48, Karak 14.33, Bannu 22.19 | 2D=430Lkm firm+200 L km Contingent, 3D=150Sqkm |
| 2 | Nowshera Block | 2136 | Mardan 53.83, Swabi 38.48, Buner 4.05, Nowshera 3.17, Charsadda 0.47 | 2D=550Lkm firm+250 L km Contingent |
| 3 | Meran Block | 1064.3 | N. Waziristan 85.63, Kurram Agency 14.37 | 2D=300Lkm firm+200 L km Contingent |
| 4 | D I Khan East Block | 446 | D. I Khan 100 % | 2D=200Lkm firm+100 L km Contingent |
| 5 | D I Khan West Block | 300 | D.I Khan 88.55, FR D I Khan 11.45 | 2D=200Lkm firm+100 L km Contingent |
| 6 | Khushal Block | 417 | Tank 39.56, Lakki Marwat 30.45, D.I. Khan 29.97 | 2D=140Lkm firm+80 L km Contingent |
| 7 | Charsadda Block | 2436 | Charsadda 38, Peshawar 22.07, Nowshera 7.55, Mardan 4.63, Malakand 0.9, Khyber Agency 26, Mohamand Agency 0.85 | 2D=200Lkm firm+100 L km Contingent |
| Total Anticipated Work Program | | | "Firm" 2D = 2020 L.km "Contingent" = 1030 L.km 3D = 150 Sq.km firm (Lakki Block) + 100-200Sq.km Contingent from other blocks) | |

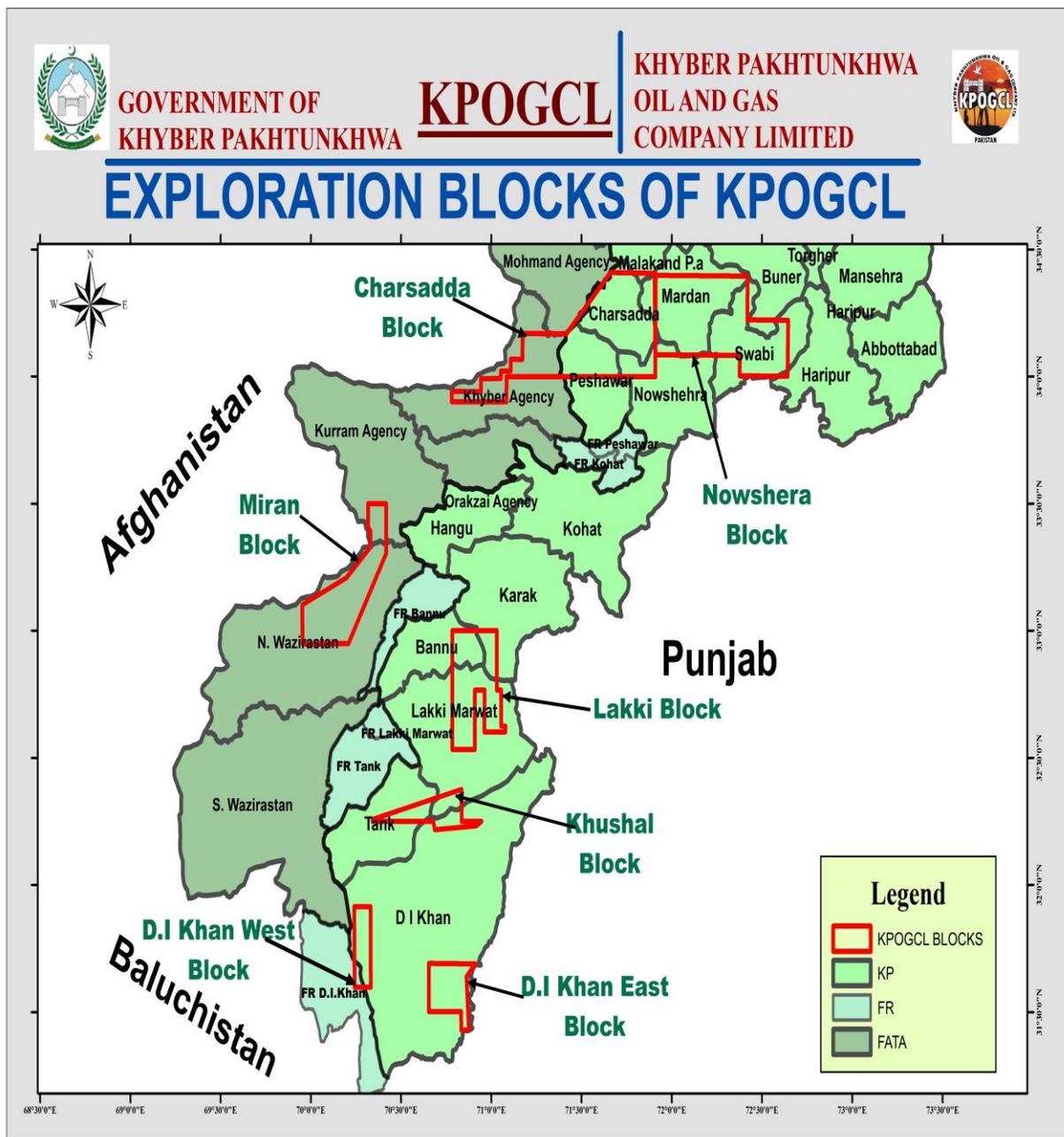
The above Work Program is subject to increase/decrease with mutual working, planning and design by KPOGCL and Seismic contractor.



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3. Scope of Work

1. KPOGCL aim to conduct Seismic Survey (2D/3D) in KPOGCL's Block by getting services of latest Seismic Equipment with Key Professionals on project by project basis from reputed Seismic Data Acquisition companies as Services provider



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Company to submit comprehensive proposals for all Seismic Equipment with Key Professionals on contract basis for a probable period of initial one to two years extendable with mutual consent.

2. The services requirement is initially for Probable period of one to two years, however KPOGCL may increase or decrease the volume of work according to the requirement.
3. The Seismic Survey will be conducting in KPOGCL's all Blocks mentioned in Map having KP and FATA regions or it may be reduce to 01 or other numbers of blocks.

4. Mobilization/Demobilization

Contractor shall be responsible to provide full package of latest Seismic Equipment mentioned in Table 2 and others necessary related equipment and the Contractor shall be initially responsible for Mobilization/Demobilization to Kohat Warehouse.

5. Quality Assurance Guidelines

The service shall be the best quality for their respective purposes and shall be free from all defects, latent or otherwise. Any portion of the service found defective or unsuitable shall be promptly removed, replaced or corrected by contractor without additional charge to KPOGCL.

Failure by contractor to meet KPOGCL's quality requirements shall constitute breach of contract and shall entitle KPOGCL to terminate the contract.

Note:

The technical bid submitted must contain the details of the field equipment along with manufacture date which will be used in the seismic survey. The bidder should make sure that field equipment shall be new or used but the system test should be within tolerance



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limits. Recorder's specifications should be 508/428XL/Equivalent/Latest. KPOGCL will arrange internal or 3rd party inspection of all proposed equipment before start of work.

6. Time Schedule

The Bidder/Contractor shall provide Equipment within 1-2 months after signing of the contract.

7. Technical Proposal

The Contractors shall submit below details with Technical offer:

1. Resumes of Contractor's key personnel for this project.
2. List of equipment for this project
3. Main hardware/software to be used in this project.
4. Warehouse (all spares/supplies) and technical support workshop.

8. Conflict of interest:

KPOGCL policy requires that Bidders provide professional, objective, and impartial advice and at all times hold KPOGCL's interest paramount, strictly avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work. Bidders have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of KPOGCL. Failure to disclose said situations may lead to the disqualification of the Bidder or the termination of its Contract. A Bidder (including its Personnel and Sub-Bidders) that has a business or family relationship with a member of the KPOGCL staff who is directly or indirectly involved in any part of the preparation of this Tender document, the selection criteria and the Contract, may not be awarded the Contract for this assignment, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the appropriate authority within KPOGCL.

09. Fraud & Corruption:

It's KPOGCL's policy to require that Bidders, observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, KPOGCL follows the



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instructions contained in Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Rules, 2014.

10. Proposal validity:

The proposals shall remain valid for four months (120) days after the deadline for submission of Proposals. During this period, Bidder shall maintain the availability of Professional staff nominated in the Proposal. The Client will make its best effort to complete negotiations, if any within this period. If the need arise; however, the Client may request Bidders to extend the validity period of their proposals. Bidders who agree to such extension shall confirm in writing that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal. Bidders could submit new staff in replacement, which would be considered in the final evaluation for contract award. If the negotiations process is extended between service provider and KPOGCL till the expiry of the bid validity the contractor is bound to extend the validity to avoid wastage of time of both the parties.

11. Process of Hiring and Proposal instruction

- a) The interested Bidders should be engaged following a Single Stage, Two-Envelop Procedure for hiring method. The submittals shall be evaluated through a separate technical and financial appraisal with 70% and 30% weight age, respectively.
- b) Financial bids of only the Technically Qualified Bidders shall be opened in the presence of their representatives within 15 calendar days of bid submission or extended date as deemed necessary by KPOGCL.
- c) Fax, email and non-registered delivery by post mail proposal shall not be considered.
- d) Bids submitted must include bidder's covering letter on its letterhead containing
 - a. Project title/ subject: _____
 - b. Bidder's name: _____
 - c. Name of authorized person: _____
 - d. Bidder E mail/Cell No. (phone, fax): _____
 - e. Name and address of bidder and authorized person



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- f. One original and two copies of the technical proposal are to be submitted in a sealed brown envelope marked (technical bid) with the bidder name and address clearly written on the outside left hand top corner.
- g. A fixed price fee based financial proposal must be submitted in white envelope. Bidder must clearly mark outside of the envelope as “FINANCIAL BID” along with the bidder name on the left hand top corner and seal it properly.

12. General Requirement

1. Proposal content: By submission of the bid, the bidder warrants that the information provided is true, correct and reliable for purpose of evaluation for potential contract award. The submission of inaccurate or misleading information may be grounds for disqualification from the award, as well as subject the bidder to suspension or black listing proceeding as well as other remedies available by law.
2. KPOGCL reserves the right to refrain from responding to question submitted after the deadlines.
3. KPOGCL reserves the right to cancel or rejected all bids/ proposals at any time prior to its acceptance, as per KPPRA Rule 47(1)
4. Offers are liable to be rejected if: -
 - a) There is a deviation from any instruction.
 - b) Offers are found conditional or incomplete in any respect.
 - c) Overwriting /erasing in prices.
5. The Bid must be in original and are to reach at KPOGCL Head Office by **1100 hours on 11-04-2017**. No quotation will be accepted in photocopy, through Fax or e-mail and after due date and time.
6. Instruction to bidders: This project shall be on Lump Sum basis contract. The bidder shall calculate all its sub cost (including staff remuneration, administrative, travelling etc.).
7. Questions/ queries regarding this Tender Documents may be sent to the CEO by email to the following address:



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14. No obligation

This request for proposal does not obligate the Client to award a contract or complete the process, and the Department reserves the right to cancel the solicitation if it is considered to be in its best interest. The Client further reserves right to reject one or all proposals before opening of bids, extend any deadlines or require for additional information without assigning any reason whatsoever.

15. Technical Evaluation Criteria/ (TEC)

The technical proposal must contain Services experience of the Bidder and Key Professionals in industry.

Bidders fulfilling the technical criteria with at least 70% marks shall be selected for opening of their financial bids. Bidders scoring under 70% will get their unopened Financial Bid Envelops back after signing of contract with successful bidders. Table showing Technical Evaluation Criteria (TEC):

Table-1. Technical Evaluation Criteria (TEC)

| S. NO | Description | Marks |
|-------|---|-------|
| 1 | Equipment Required/better Technical Specification New Equipment =20, Slightly used but Within acceptable tolerance limits=10 | 20 |
| 2 | No of years since establishment: 10 years = 10, 6-9 years = 5, Less than 5-Years = 0 | 10 |
| 3 | Key Professionals experience +15 years=10, 10 years=7.5, 5 years or less =0 | 10 |
| 3 | Timeline for delivery 01 month= 20, 1.5 months= 15, 02months= 10 More than two months =0 | 20 |
| 4 | Technical approach, Work Methodology, Equipment, Logistics | 20 |



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| | | |
|---|---|-----|
| | Availability of crew in Pakistan = 10 Crew outside Pakistan = 5 | 10 |
| 5 | Training overseas for 10 professional=10, 5 professional = 5 Training in Pakistan 10 professional =5, 5 professional = 3 | 10 |
| 6 | Total Marks (TMA) | 100 |

16. Financial Evaluation Criteria/ (FEC)

Prices/Fees for each of the technical component covering the TORs should be given in the financial proposal. The prices should be inclusive of all taxes and in Pak Rupees.

Table 2 Pricing Schedule

| # | Equipment Description | Model |
|---|-------------------------------|-------------------------|
| 1 | GPS Dual Frequency | Trimble R8/Equivalent |
| 2 | Hand Held GPS | Garmin 62cs/ Equivalent |
| 3 | 36 inch Color Plotter | HP800PS/ Equivalent |
| 4 | Desktop & Processing software | SSOffice/ Equivalent |

| # | Equipment Description | Model |
|----|------------------------|--|
| 1 | Recorder | Sercel 428 XL/508/ Equivalent or latest |
| 2 | Vibrators | |
| 3 | Field Links/FDU | Sercel428/508/ Equivalent or latest |
| 4 | Cross Station | 428 LAUX/ related to latest/Equivalent or latest |
| 5 | Cross Cable | 428XL/related to latest Equivalent or latest |
| 6 | Thermal Plotter | V12 / Equivalent or latest |
| 7 | Power Unit | LAUL-428/ Equivalent or latest |
| 8 | Land Geophone Strings | CD-20DX_10Hz/ Equivalent or latest |
| 9 | Marsh Geophone Strings | CD-20DX_10Hz/ Equivalent or latest |
| 10 | Recorder Truck | DongFeng 6X6/ Equivalent or latest |
| 11 | Geophone String Tester | SMT-200/ Equivalent or latest |
| 12 | Leakage Tester | Fluke/ Equivalent |



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| | | |
|----|-------------------|---|
| 13 | Line Quick Tester | 428 Line Quick Tester/ Equivalent or latest |
| 14 | Cable Repair Kit | |
| 15 | Encoder | Shot-Pro II/ Equivalent or latest |
| 16 | Decoder | Shot-Pro II/ Equivalent or latest |

| # | Equipment Description | Model |
|---|-----------------------|-------|
| 1 | Drills | |
| 2 | Flush units | |
| 3 | Pop shot rigs | |

Up-hole & LVL

| # | Equipment Description | Model |
|---|--------------------------------|--------------------------------------|
| 1 | Up-hole Recorder | CDWT-48/ Equivalent or latest |
| 2 | Tractor Mounted Drilling Rig | SD-100/ Equivalent or latest |
| 3 | LVL Recorder | OYO Mc-24/ Equivalent or latest |
| 3 | Up-hole Down-hole source cable | |
| 4 | LVL Cable & geophone | |
| 5 | Up-hole geophone | CD-20DX 4.5 Hz/ Equivalent or latest |

In-field Processing

| # | Equipment Description | Model |
|---|-----------------------|--------------------|
| 1 | Work Station | Sun2500 or latest |
| 2 | Thermal Plotter | OYO or latest |
| 3 | Tape Drive | IBM 3592 or latest |

Tele-Communication

| # | Equipment Description | Model |
|---|-----------------------|---------------------|
| 1 | Satellite Phone | |
| 2 | Vehicle Radio | GM338 15W or latest |
| 3 | Walkie Talkie | GP328 5W or latest |
| 4 | Repeater | CDR-700B or latest |
| 5 | V-SAT | |



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Note: KPOGCL shall ask for equipment as per requirement and shall increase or decrease the quantity of above equipment as per project requirement. KPOGCL will pay as per the unit cost/services performed on per kilometer Seismic Data Acquisition Basis.

The Contractor shall provide rates for all Seismic Equipment.

All fees / rates quoted are inclusive of all required taxes (except Provincial Sales Tax on services)

1. All the taxes applicable at the time of payment will be deducted from payment as per prevailing applicable laws. Requests for Currency fluctuation adjustments shall not be given.

The lowest evaluated Financial Proposal (FL) will be given the maximum financial score of 100 %. The financial bids will be evaluated as follows for respective bidders.

$$FM = 100 \times FL / F$$

Where:

- FM = Financial Marks
FL = Lowest financial bid
F = Cost of the proposal under consideration

17. Selection for award

Bidder should be aware that the KPOGCL shall perform a “best value analysis” and the selection for award shall be made to the bidder whose proposal is most advantageous to the KPOGCL, taking into consideration the Technical factors listed above and the total proposed price across all contract periods.

1. Final Evaluation Criteria:

$$TM \times 0.7 = TTM$$

$$FM \times 0.3 = TFM$$

$$GT = TTM + TFM$$



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Where:

TM: Technical Marks
FM: Financial Marks
TTM: Total Technical Marks
TFM: Total Financial Marks
GT: Grand Total

2. The bidder scoring the highest Grand total will be offered the contract.
3. Bid Submission or extended date as deemed necessary by the Client.

Contractor will submit professionals list, related working experience and completed projects list/details.

Note:

1. The turnkey quotes for different shot pattern should be provided separately.
2. Separate prices should be quoted for all equipment.
3. Contractor must provide necessary equipment to handle river channels, abandoned channels and marshy areas, if required.
4. The line clearance and dozing by the Company.
5. Security is Company's responsibility.

18. Proposals Instructions:

All proposals must be sent to:

Mr. Raziuddin (Razi)

Chief Executive Officer (CEO), Khyber Pakhtunkhwa Oil & Gas Company Limited (KPOGCL), 3rd Floor, Ali Towers, Opposite Custom House Main University Road Peshawar, Khyber Pakhtunkhwa, Pakistan.

E-mail: razi.ceo@kpogcl.com.pk, muhammad.ikram@kpogcl.com.pk, shahan.bacha@kpogcl.com.pk

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Alternate: +92 3339851785, +92 300-6286618

Proposals are due at above Address no Later Than **11:00 A.M. PST**, on 11 April, 2017.



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Pre-Bid Meetings: Pre-Bid Meeting will be held at **11:00 am on 04 April, 2017 at KPOGCL HQ Peshawar.**

19. Language, Preparation of Proposal

- a. The Proposal and correspondence exchanged by the Bidder/Contractor and the Client shall be written in English language.
- b. In preparing their Proposal, Bidder/Contractor are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.

20. Project Administration:

Coordinator: KPOGCL designates Mr. _____ as Client's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the Client.

21. Confidentiality:

1. Any data provided by the Client or which the Bidder/Contractor or its employees have access to, or which they acquire directly or indirectly under this Tender or during the performance of this Tender, shall be deemed Confidential Information. Duplication or disclosure of such Confidential Information by Bidder/Contractor or any one claiming through it without the prior written consent of the Client is strictly prohibited. All Confidential Information shall be the sole property of the Client. The Bidder/Contractor hereby agrees not to disclose said data, information, and any interpretations thereof, or data derivative there from or any information relating to Client's facilities, installations and operations etc to unauthorized parties or person. The obligations under these provisions shall survive the termination or expiry of the Contract.
2. Neither the Bidder/Contractor nor any of its employees shall, except with the prior written consent of the Client, take ground or aerial photographs of the site, rig, installation or existing facilities of the Client.



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3. The Bidder/Contractor further undertakes that it shall not, except with the prior written consent of the Client:
- Make any reference publicly, whether to the press or in books, brochures, internal publications, publicity material, magazines and periodicals or by advertisement through radio, television or films or by any other medium relating to:
 - The Contract or its terms and conditions,
 - The nature or extent of Services provided by the Contractor,
 - The method, materials, or equipment used and personnel employed, or
 - Any other Client information in the possession of the Contractor.
 - Disclose or convey any of the matters or information referred to in (i) above to any employees of the Bidder/Contractor not directly concerned with the Contract.

22. Dispute Resolution:

- Any and every dispute, difference or question which may arise between the parties out of this agreement or relating to means, operation of this agreement or the breach thereof shall be first settled by the parties by an attempt at amicably settling the dispute through mutual negotiations. In case the disputes, differences or questions cannot be settled amicably or satisfactorily by correspondence or by mutual discussion within 15 days after receipt by one party of the other party's request for amicable settlement, it shall be referred to a CEDR (Centre for Dispute Resolution) or any other accredited/trained Mediator.
- In case the mediation fails the dispute shall be referred to Arbitration in accordance with the Arbitration Act 1940. Arbitration proceedings shall be held at Peshawar and arbitration award shall be final and binding on the parties.
- In case court proceedings are to be commenced over any issue/dispute arising out of or in relation with this contract, courts at Peshawar, Khyber Pakhtunkhwa have the exclusive jurisdiction.

23. Check list for Personnel

| S. No | Description | Numbers | Yes | No |
|-------|---|---------|-----|----|
| 1 | Party Chief experience not less than 10-15 years (Optional) | 01 | | |
| 2 | Data Acquisition Engineers (10 to 15 years' experience) | 01 | | |



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| | | | | |
|---|---|----|--|--|
| 3 | QC Geophysicists (10 to 15 years' experience) | 01 | | |
| 4 | Surveyors | 01 | | |
| 5 | Drilling Technicians | 01 | | |
| 6 | Vibrator Technicians & Shooting Supervisor | 01 | | |

24. Check list for Equipment

| S. No. | Description of Technical Information | Yes | No |
|--------|--|-----|----|
| 1 | RECORDING EQUIPMENT latest telemetry system 508/428XL/Equivalent/Latest Maximum Number of active channels capability of recording Number of available Ground Electronics: Cables Geophone strings 12 No. of geophones per string (SM-24/SG-10 equivalent or better). Down hole Geophones Type of data storage and onsite real time QC system Detail of auxiliary / test equipment Vibrator Control System | | |
| 2 | SOURCE EQUIPMENT Rigs capable for this project Portable Rigs/ Jack hammers of units available Air compressor rigs/Truck Mounted Mud Rigs / duel system Rigs Vibroseis vibrators with peak force not less than 60,000 pounds, equipped with DGPS system. | | |
| 3 | REFRACTION / UPHOLE LOGGING UNITS 24 Bit Up-hole Logging Unit Geophones Rig with Capacity LVL / Refraction Survey Unit, Geophones | | |



KHYBER PAKHTUNKHWA OIL AND GAS COMPANY LIMITED

(KPOGCL)

(KP Government Fully Owned & Provincial Holding Company)

3rd Floor, Ali Towers, University Road (Opposite Custom's House), Peshawar, Pakistan

Tele: - +92 91 9216695 Fax: - +92 91 9216697

Web: www.kpogcl.com.pk



| | | | |
|---|--|--|--|
| | Spread Length / Channels LVL processing & Statics calculation software. | | |
| 4 | QC & ONSITE PROCESSING seismic data processing Make /model 2D/3D Processing Software/Hardware Vibrosies similarity test System test daily, weekly, monthly test | | |
| 5 | GPS/SURVEY EQUIPMENT ANDPROCESSING SOFTWARE AND HARDWARE | | |
| 6 | MISCELLANEOUS EQUIPMENT RADIO/ COMMUNICATION EQUIPMENT. VHF Radio Equipment WalkiTalki Internet, Fax, Satellite phone facility. CAMP KIT. | | |



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Declaration by an authorized signatory of the Bidder/firm

I, (Name) _____

(Designation) _____

(Firm's Name) _____

I am an authorized signatory of the Bidding Firm, mentioned in the Technical and Financial proposal and above, I attest that I am competent to sign this declaration and execute this Tender document;

2. I have carefully read and understood all the terms and conditions of the Tender document and undertake to abide to them;

3. The information/ documents furnished along with the Technical & Financial Proposals are true and authentic to the best of my knowledge and belief. I/we, am/ are well aware of the fact that furnishing of any false information/ fabricated document would lead to rejection of this bid at any stage besides liabilities towards prosecution under appropriate law.

4. I/we understand that Khyber Pakhtunkhwa Oil & Gas Company Limited (KP OGCL) may require further information and we will duly provide that information in the time stipulated by KP OGCL, and that any non-supply of such information would lead to rejection of this bid at any stage besides liabilities towards prosecution under appropriate law.

Signature of authorized person

Full name: _____

Date: _____

Seal: _____

NOTE: Please attach the above DECLARATION BY AN AUTHORIZED SIGNATORY OF THE FIRM to the Technical Proposal of this Tender document.