

(KPOGCL)

(KP Government Fully Owned & Provincial Holding Company)

3<sup>rd</sup> Floor, Ali Towers, University Road (Opposite Custom's House), Peshawar, Pakistan

Tele: - +92 91 9216283 Fax: - +92 91 9216295

Web: www.kpogcl.com.pk

## KHYBER PAKHTUNKHWA OIL AND GAS COMPANY

(KPOGCL)



## TENDER NO. KPOGCL/TENDER/517/2017

# HIRING OF SEISMIC DATA ACQUISITION EQUIPMENT ON WET LEASE RATE RUNNING CONTRACT FOR KPOGCL BLOCKS

# KHYBER PAKHTUNKHWA – PAKISTAN

KPOGCL, 3<sup>rd</sup> Floor, Ali Tower PHONE : +92-91-9216283 Opposite Custom House, FAX : +92 91 9216295

University Road, Peshawar. Pakistan Cell # : +92-333-5380240/03339851785

EMAIL: razi.ceo@kpogcl.com.pk haneef@kpogcl.com.pk shahan.bacha@kpogcl.com.pk



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#### 1. Introduction

#### 1.1. Objectives of the Tender

The purpose of this tender is to select suitable Contractors of good repute to provide the latest Seismic equipment along with key Professionals on rate running contract basis for conducting land Seismic Data Acquisition in KPOGCL's Blocks Khyber Pakhtunkhwa, Pakistan.

#### 1.2. KPOGCL Brief Profile

Khyber Pakhtunkhwa Government (KP), being cognizant of Oil & Gas reserves established Khyber Pakhtunkhwa Oil and Gas Company Limited (KPOGCL) - a land mark achievement of the present Government. KPOGCL is not only entrusted with the responsibility of carrying out Exploration and Production (E&P) activities, itself, but is as well, entrusted the responsibility to allure more E&P Companies to do so by ensuring them with the requisite security and the first hand sharing of technological data thus literally acting as a Fast Track implementation of E&P. KPOGCL, while being actually KP Government sponsored / patronized, thus can very conveniently act as an Interface between the E&P Companies and all the other Government Related Agencies thereby actually performing the role of 'One Window of Operations'. It is also the Provincial Holding Company (PHC) under the Petroleum Policy – 2012. KPOGCL is in fact a facilitator to E&P companies.

The Company promotes all E&P activities throughout KP by investing in Producing and Exploration Blocks and procurement of heavy equipment (i.e. Rig and Seismic Data Acquisition Recorder) - all ultimately aimed at generating revenue and of course fulfilling the dire needed energy requirements of not only KP Province but the whole Country.

The Company is also member of Pakistan Petroleum Exploration & Production Companies Association (PPEPCA). It is run by an independent Board of Directors, who mostly are Experts from the private Sector with Mr. Raziuddin (Razi) as its CEO. Though, being newly established, the Company is in its embryonic stage of development but owing to the strong support and patronization it has, from the KP Government, it has very rapidly developed it's paraphernalia



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not only to engage itself, on war footing, in all E&P activities but also arrange with the KP Government to ensure a fool proof security to all the rest of the E&P Companies from abroad and within the country.

With KP Government, determined to boost the province's economy, has already taken a step forward by improving Communication Infrastructure, unearthing the province's hidden treasure of huge reserves of Oil and Gas initially through the province's indigenous Institutions, in which KPOGCL has taken the lead and later on through other multinational E&P Companies while KPOGCL continue to pay its role of 'One Window of Operation' for them.

#### 2. Introduction to KPOGCL's Block

The Blocks lies in Prospectivity Zone-I. Kohat-Bannu & Peshawar Basin has proven and potentially viable Petroleum plays, ranging in age from Infra-Cambrian to Miocene rocks. Map:





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## 3. Scope of Work

- 1. KPOGCL aim to conduct Seismic Survey (2D/3D) in KPOGCL's Block by getting services of latest Seismic Equipment with Key Professionals on rate running contract basis from reputed Seismic Data Acquisition companies as Services provider. Company to submit comprehensive proposals for all Seismic Equipment with Key Professionals on contract basis for a probable period of three years extendable with mutual consent.
- 2. The Seismic Survey will be conducted in all Blocks of KPOGCL mentioned in Map (Para 2) and also in other than KPOGCL's blocks having KP and FATA regions.

#### 4. Mobilization/Demobilization

Contractor shall be responsible to provide full package of latest Seismic Equipment and others necessary related equipment (Table 2). The Contractor shall be initially responsible for Mobilization/Demobilization to Kohat Warehouse.

## 5. Quality Assurance Guidelines

The service shall be the best quality for their respective purposes and shall be free from all defects, latent or otherwise. Any portion of the service found defective or unsuitable shall be promptly removed, replaced or corrected by contractor without additional charge to KPOGCL. Failure by contractor to meet KPOGCL's quality requirements shall constitute breach of contract and shall entitle KPOGCL to terminate the contract.

#### **Note:**

The technical bid submitted must contain the details of the Field Equipment along with manufacture date which will be used in the Seismic Survey. The bidder should make sure that system test should be within tolerance limits. Recorder's specifications should be Sercel 508/428 or INOVA G3i with Omega/Seispace Software having Genuine License.



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KPOGCL will arrange internal or 3<sup>rd</sup> party inspection of all proposed Equipment before start of work.

#### 6. Time Schedule

The Bidder/Contractor shall provide Equipment within 1.5 months (45 days) after signing of the contract.

## 7. Technical Proposal

The Contractors shall submit below details with Technical offer:

- 1. Resumes of Contractor's key personnel for this project.
- 2. List of Equipment for this project.
- 3. Main hardware/software to be used in this project.
- 4. Warehouse (all spares/supplies) and technical support workshop.

#### 8. Conflict of Interest:

KPOGCL policy requires that Bidders provide professional, objective, and impartial advice and at all times hold KPOGCL's interest paramount, strictly avoid conflicts with other assignments or their own corporate interests and act without any consideration for future work. Bidders have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of KPOGCL. Failure to disclose said situations may lead to the disqualification of the Bidder or the termination of its Contract. A Bidder (including its Personnel and Sub-Bidders) that has a business or family relationship with a member of the KPOGCL staff who is directly or indirectly involved in any part of the preparation of this Tender document, the selection criteria and the Contract, may not be awarded the Contract for this assignment, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the appropriate authority within KPOGCL.

## 9. Fraud & Corruption:

It's KPOGCL's policy to require that Bidders, observe the highest standard of ethics during the procurement and execution of such contracts. In pursuit of this policy, KPOGCL follows the



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instructions contained in Khyber Pakhtunkhwa Public Procurement Regulatory Authority (KPPRA) Rules, 2014. <a href="https://www.kppra.gov.pk">www.kppra.gov.pk</a>

## 10. Proposal Validity:

The proposals shall remain valid for five months (150) days after the deadline for submission of Proposals. During this period, Bidder shall maintain the availability of Professional staff nominated in the Proposal. The Client will make its best effort to complete negotiations, if any within this period. If the need arise; however, the Client may request Bidders to extend the validity period of their proposals. Bidders who agree to such extension shall confirm in writing that they maintain the availability of the Professional staff nominated in the Proposal, or in their confirmation of extension of validity of the Proposal. Bidders could submit new staff in replacement, which would be considered in the final evaluation for contract award. If the negations process is extended between service provider and KPOGCL till the expiry of the bid validity the contractor is bound to extend the validity to avoid wastage of time of both the parties.

## 11. Process of Hiring and Proposal Instruction

- a) The interested Bidders should be engaged following a Single Stage, Two-Envelop Procedure for hiring method. The submittals shall be evaluated through a separate technical and financial appraisal with 70% and 30% weight age, respectively.
- b) Financial bids of only the Technically Qualified Bidders shall be opened in the presence of their representatives within 15 calendar days of bid submission or extended date as deemed necessary by KPOGCL.
- c) Fax, email and non-registered delivery by post mail proposal shall not be considered.
- d) Bids submitted must include bidder's covering letter on its letterhead containing:

a.	Project title/ subject:		
b.	Bidder's name:		
c.	Name of authorized person:		
d.	CNIC/Passport Number		
ρ	Ridder F mail/Cell No. (phone fax):		



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- f. Name and address of bidder and authorized person.
- g. One original and two copies of the technical proposal are to be submitted in a sealed brown envelope marked (technical bid) with the Project name "seismic data acquisition equipment on wet lease rate running contract", bidder name and address clearly written on the outside left hand top corner.
- h. A fixed price fee based financial proposal must be submitted in white envelope. Bidder must clearly mark outside of the envelope as "FINANCIAL BID" along with the Project name "seismic data acquisition equipment on wet lease rate running contract" and bidder name on the left hand top corner and seal it properly.

## 12. General Requirement

- Proposal content: By submission of the bid, the bidder warrants that the information provided is true, correct and reliable for purpose of evaluation for potential contract award. The submission of inaccurate or misleading information may be grounds for disqualification from the award, as well as subject the bidder to suspension or black listing proceeding as well as other remedies available by law.
- 2. KPOGCL reserves the right to refrain from responding to question submitted after the deadlines.
- 3. KPOGCL reserves the right to cancel or rejected all bids/ proposals at any time prior to its acceptance, as per KPPRA Rule 47(1)
- 4. Offers are liable to be rejected if:
  - a) There is a deviation from any instruction.
  - b) Offers are found conditional or incomplete in any respect.
  - c) Overwriting /erasing in prices.
- 5. The Bid must be in original and are to reach at KPOGCL Head Office by 1100 hours on Tuesday 16-January-2018. No quotation will be accepted in photocopy, through Fax or Email and after due date and time.



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- 6. Instruction to bidders: This project shall be on Lump Sum basis contract. The bidder shall calculate all its sub cost (including staff remuneration, administrative, travelling etc.).
- 7. Questions/ queries regarding this Tender Documents may be sent to the CEO by email to the following address:

E-mail: razi.ceo@kpogcl.com.pk haneef@kpogcl.com.pk shahan.bacha@kpogcl.com.pk

Cell #: +92 300 5001038, +92-333 5380240, +92-333 9851785

Phone: +92 9216283, Fax: +92 91 9216295

## 13. No obligation

This request for proposal does not obligate the Client to award a contract or complete the process, and the Department reserves the right to cancel the solicitation if it is considered to be in its best interest. The Client further reserves right to reject one or all proposals before opening of bids, extend any deadlines or require for additional information without assigning any reason whatsoever.

## 14. Technical Evaluation Criteria/ (TEC)

The technical proposal must contain Services experience of the Bidder and Key Professionals in industry.

Bidders fulfilling the technical criteria with at least 70% marks shall be selected for opening of their financial bids. Bidders scoring under 70% will get their unopened Financial Bid Envelops back after signing of contract with successful bidders. Table showing Technical Evaluation Criteria (TEC):

**Table - 1. Technical Evaluation Criteria (TEC)** 

S. NO	Description	Criteria	Marks
		Years = Marks	
1	Company status	<1 = 5	15
1	No of years since establishment	>1 <3 = 10	13
		>3 = 15	



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2	2D Seismic during last 5 years  3D Seismic during last 5 years  Equipment status	2D L, 3D Sq.km = <1000L,<300Sq K <1500L, <500 >1500L, >500 >7 years old =	15	
3	( Recorder and Vibrators)	≤7 years old, ≥ New/<2 year	·	10
4	Equipment status ( Geophones)	>2years old =  <2 years old, 2  <1,New	10	
5	Time in Months for delivery at KPOGCL Warehouse	Months = $M$ >2.0 = $\geq 1.5, \leq 2.0$ <1.5 =	20	
6	Backup & replacement plan for Equipment			15
7	Training overseas for KPOGCL Professionals  Training in Pakistan for KPOGCL Professionals	Overseas  Professionals = Marks <5=0 >5=5 >10=10	Pakistan  Professionals =Marks <5=0 >5=3 >10=5	15
8	Total Marks (TM)		1	100



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## 15. Financial Evaluation Criteria/ (FEC)

Prices/Fees for each of the technical component covering the TORs should be given in the financial proposal for the period of One Year. The prices should be inclusive of all taxes and in US Dollars (USD) where 1USD = 100 PKR.

#### **Table 2 Pricing Schedule**

Costing	Costing Table Annexure-B						
Α	В	С	D	E	F	О	н
S. No.	Items	Technical Description	Yes	No	Quantity	Amount/Unit Price with Taxes USD	Total amount Wit Taxes USD FxG=H
1.	<b>Survey Equipment</b>						
a.	Survey System	Trimble R10/Equivalent or latest			10		
b.	Hand Held GPS	Garmin 64st/ Equivalent or latest			20		
c.	36 inch Color Plotter	HP Design Jet/ Equivalent or latest			1		
d.	Survey Data Processing software	Trimble Geomatics Office/Arc GIS Equivalent or latest			1		
e.	Mapping Software	Map Info Equivalent or latest			1		
	Total						
2.	Recording Equipment						
a.	Recording System	Sercel 508XT/428XL or INOVA			2		



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		G3i		
b.	Vibrators	AHV-IV Series/PLS-364 Com/Equivalent	5	
c.	Field Links/FDU with cables/Equivalent	FDU- 508/428/ INOVA G3i RAM	30,500	
d.	Line Acquisition Unit Cross Line	CX-508/428 LAUX/ INOVA G3i FTU	109	
e.	Transvers Cable with connectors and repeaters	FO.Cable 508/Fiber 428/ INOVA G3i Cable	328	
f.	Line Acquisition Unit Line	508/ LAUL 428/ INOVA G3i PSU/ Equivalent or latest	752	
g.	Batteries For Line	Wet 12-volt battery with a typical capacity of 60 amp/hour	752	
h.	Batteries Charger	Voltage less than 14.4 Volts	75	
i.	Land Geophone Strings (12 Geophones per string)	SG-10/JF-20DX-10Hz/ Equivalent or latest	138000	
j.	Marsh Geophone	SG-10 Marsh casing/ Equivalent or latest	1000	
k.	Field units trouble shooting /Line Testing	FT-508/LT-428 Line Tester/ NTU/ Equivalent or latest	6	
1.	Geophone Tester	SGT-II/ Equivalent or latest	6	
m.	Hydrophone Tester	SGT-H/ Equivalent or latest	6	
n.	Dynamite Blaster System including Battery & Charger	Shot-Pro II/ Boom Box/Equivalent or latest	 6	 
0.	Laser Link	LLX400/Equivalent or latest	2	
p.	Line Radio Bridge	LRB-428/HD Net Link / Equivalent or latest	2	



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q.	Cap Tester	Fluk87V/ Equivalent or latest	10	
r.	Wireless Data Transfer	ERB-508/ERB-428/Equivalent/latest	2	
S.	Thermal Paper 12-inch roll	V 12 thermal paper	40	
t.	Cartridge Tape	3592/ LTO2/Equivalent or latest	180	
u.	Vibe Similarity Test Software	Testf-I Equivalent or latest	1	
v.	Source controller	Vib – Pro/Shot-pro	6	
w.	Vib navigation and positioning system	Connex Vib/Equivalent/latest	1	
X.	Additional equipment if any			
	Total			
3.	<b>Drilling Equipment</b>			
a.	Compressor Rigs ( Wheel Mounted )		15	
b.	MP Jackrob rigs ( with compressors )		40	
c.	Pop shot Jackhammer		20	
d.	Flush Drilling Units		15	
e.	Air Hose (in km)		40	
	Total			
4.	Up-hole & LVL			
a.	LVL/Up-hole Recorder	Geometrics/ Equivalent or latest	1	_
b.	Truck Mounted Drilling Rig	Capable of drilling up to 150m depth	1	
c.	Up-hole Down-hole source cable with tools		4	
d.	Hammer and Plate sets		2	



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e.	LVL Cable 12-takeout	12-takeout at various distance	6	
f.	LVL Geophone	L28 X 4.5 Hz/ Equivalent or latest	96	
g.	Up-hole geophone	L28 X 4.5 Hz/ Equivalent or latest	4	
h.	Trigger switch and geophones		4	
i.	LVL-Uphole Processing interpretation Software	KL-Seis or equivalent/Latest	1	
	Total			
5.	<b>Field Processing Equipment</b>			
a.	2D/3D Processing Software Licensed	SeisSpace/Omega	2	
b.	Planning & Designing Software	Mesa/ Equivalent or latest		
c.	Linux Work Station	HP 840, Equivalent or latest	2	
d.	Thermal Plotter 36-inch	OYO 636/Equivalent or latest	1	
e.	Tape Drive	LTO/IBM 3592E Equivalent or latest	2	
f.	36- inch Paper Roll		20	
		Гotal		
6.	Communication			
a.	Satellite Phone	XT-LITE, Equivalent or latest	2	
b.	Vehicle Radio	GM338 15W Equivalent or latest	100	
c.	Walkie Talkie	GP328 5W Equivalent or latest	100	
d.	Repeater	CDR-700B Equivalent or latest	 2	
e.		Total		
7.	Professionals*			



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a.	Party Chief	Minimum 15 years' experience		1		
b.	Data Acquisition Engineer	Minimum 10 years' experience		1		
c.	Geophysicists/Processor	Minimum 10 years' experience		1		
d.	QC Geophysicist	Minimum 10 years' experience		1		
e.	Surveyor	Minimum 10 years' experience		1		
f.	Drilling Technician	Minimum 10 years' experience		1		
g.	Vibrator Technician & Shooting Supervisor	Minimum 10 years' experience		1		
	Total					
8	8 Total (1+2+3+4+5+6+7)					
9	WHT (8%)	Deduction (8%) from company		0.08	(H8)x0.08	
10	WHT (10%)	Deduction (10%) from other than company		0.10	(H8)x0.10	
11	KPST (15%)	Deduction (1/5 of 15%)		1/5 of 15%	(H8)x 1/5 of 15%	
12	Net Payment By Cross Cheque				Row (8-9/10-11)	



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All fees / rates quoted are inclusive of all required taxes (prevailing applicable laws).

- 1. All the applicable taxes will be deducted at the time of payment as per prevailing applicable laws. Requests for Currency fluctuation adjustments shall not be given.
- 2. KPOGCL will pay as per contract for particular project and will not be liable to pay in case of standby/preparation for next project.
- 3. The lowest evaluated Financial Proposal (FL) will be given the maximum financial score of 100 %. The financial bids will be evaluated as follows for respective bidders.

#### **Financial evaluation (Subtotal A):**

FM = (100 x FL / F)

Where:

FM = Financial Marks of Subtotal A

FL = Lowest financial bid

F = Cost of the proposal under consideration



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#### 16. Selection for Award

Bidder should be aware that the KPOGCL shall perform a "best value analysis" and the selection for award shall be made to the bidder whose proposal is most advantageous to the KPOGCL, taking into consideration the Technical factors listed above and the total proposed price across all contract periods.

1. Final Evaluation Criteria:

 $TM \times 0.7 = TTM$ 

 $FM \times 0.3 = TFM$ 

GT= TTM+TFM

Where:

TM: Technical Marks FM: Financial Marks

TTM: Total Technical Marks TFM: Total Financial Marks

GT: Grand Total

- 2. The bidder scoring the highest Grand total will be offered the contract.
- 3. Bid Submission or extended date as deemed necessary by the Client.

#### Note:

- 1. Separate prices should be quoted for all equipment.
- 2. Contractor must provide necessary equipment to handle river channels, abandoned channels and marshy areas, if required.
- 3. The line clearance and dozing by the Company.
- 4. Security is Company's responsibility.



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## 17. Proposals Instructions:

All proposals must be sent to:

Mr. Raziuddin (Razi)

Chief Executive Officer (CEO), Khyber Pakhtunkhwa Oil & Gas Company Limited (KPOGCL).3<sup>rd</sup> Floor, Ali Towers, Opposite Custom House Main University Road Peshawar, Khyber Pakhtunkhwa, Pakistan.

E-mail: razi.ceo@kpogcl.com.pk haneef@kpogcl.com.pk shahan.bacha@kpogcl.com.pk

Tel: +92-333-5380240, +92 300-5001038, +92 91 9216283 Fax: - +92 91 9216295

Alternate: +92 3339851785,

Proposals are due at above Address no Later Than 11:00 A.M. PST, on 16-January-2018.

<u>Pre-Bid Meetings</u>: Pre-Bid Meeting will be held at 11:00 pm on 04-January-2018 at KPOGCL HQ Peshawar.

## 18. Language, Preparation of Proposal

- a. The Proposal and correspondence exchanged by the Bidder/Contractor and the Client shall be written in English language.
- b. In preparing their Proposal, Bidder/Contractor are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.

## 19. Project Administration:

Coordinator: KPOGCL designates Mr. \_\_\_\_\_\_ as Client's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices for payment, and for acceptance of the deliverables by the Client.



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## 20. Confidentiality:

- 1. Any data provided by the Client or which the Bidder/Contractor or its employees have access to, or which they acquire directly or indirectly under this Tender or during the performance of this Tender, shall be deemed Confidential Information. Duplication or disclosure of such Confidential Information by Bidder/Contractor or any one claiming through it without the prior written consent of the Client is strictly prohibited. All Confidential Information shall be the sole property of the Client. The Bidder/Contractor hereby agrees not to disclose said data, information, and any interpretations thereof, or data derivative there from or any information relating to Client's facilities, installations and operations etc to unauthorized parties or person. The obligations under these provisions shall survive the termination or expiry of the Contract.
- 2. Neither the Bidder/Contractor nor any of its employees shall, except with the prior written consent of the Client, take ground or aerial photographs of the site, rig, installation or existing facilities of the Client.
- 3. The Bidder/Contractor further undertakes that it shall not, except with the prior written consent of the Client:
  - a) Make any reference publicly, whether to the press or in books, brochures, internal publications, publicity material, magazines and periodicals or by advertisement through radio, television or films or by any other medium relating to:
    - i. The Contract or its terms and conditions,
    - ii. The nature or extent of Services provided by the Contractor,
    - iii. The method, materials, or equipment used and personnel employed, or
    - iv. Any other Client information in the possession of the Contractor.
  - b) Disclose or convey any of the matters or information referred to in (i) above to any employees of the Bidder/Contractor not directly concerned with the Contract.



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## **21. Dispute Resolution:**

- Any and every dispute, difference or question which may arise between the parties out of this agreement or relating to means, operation of this agreement or the breach thereof shall be first settled by the parties by an attempt at amicably settling the dispute through mutual negotiations. In case the disputes, differences or questions cannot be settled amicably or satisfactorily by correspondence or by mutual discussion within 15 days after receipt by one party of the other party's request for amicable settlement, it shall be referred to a CEDR (Centre for Dispute Resolution) or any other accredited/trained Mediator.
- b) In case the mediation fails the dispute shall be referred to Arbitration in accordance with the Arbitration Act 1940. Arbitration proceedings shall be held at Peshawar and arbitration award shall be final and binding on the parties.
  - c) In case court proceedings are to be commenced over any issue/dispute arising out of or in relation with this contract, courts at Peshawar, Khyber Pakhtunkhwa have the exclusive jurisdiction.



(KPOGCL)

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#### 22. DISCLAIMER BY KPOGCL

This Disclaimer is pertinent to this Document for potential stakeholders.

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Declaration by an authorized signatory of the Bidder/firm
I, (Name)
(Designation)
(Firm's Name)
I am an authorized signatory of the Bidding Firm, mentioned in the Technical and Financial proposal and above, I attest that I am competent to sign this declaration and execute this Tender document;
2. I have carefully read and understood all the terms and conditions of the Tender document and undertake to abide to them;
3. The information/ documents furnished along with the Technical & Financial Proposals are true and authentic to the best of my knowledge and belief. I/we, am/ are well aware of the fact that furnishing of any false information/ fabricated document would lead to rejection of this bid at any stage besides liabilities towards prosecution under appropriate law.
4. I/we understand that Khyber Pakhtunkhwa Oil & Gas Company Limited (KP OGCL) may require further information and we will duly provide that information in the time stipulated by KP OGCL, and that any non-supply of such information would lead to rejection of this bid at any stage besides liabilities towards prosecution under appropriate law.
Signature of authorized person
Full name:
Date:
Seal:

NOTE: Please attach the above DECLARATION BY AN AUTHORIZED SIGNATORY OF THE FIRM to the Technical Proposal of this Tender document.